



Agenda for the day

Richard Moir welcomes everyone to the day and introduces the team. He will outline the Vanguard Method and explain how it differs from the traditional approach to managing and improving organisations. While introducing the Method he will also talk about its 3 crucial insights into dealing with the current cost challenges; this understanding has enabled many organisations to consistently reduce their service's operating expense by up to 40%. These truths will then be explored in more detail with more case studies throughout the day.

Stephen Maddocks then talks through some "Common Approaches", what is currently being used and risks associated with focusing on cost. We explore how these approaches drive up cost and gives some approaches to understanding the causes of cost instead.

After the break we look at an alternative framework for addressing financial problems. We challenge those talking about tough questions if they have asked the toughest yet. Do they know how the resources are really spent?

Daniel Rodgers will then translate this into understanding organisational problems in a different way: "Restructure versus Re-conceive". During this section you will get a chance to practically work through a real situation and understand how a service might be radically changed if thought about in a different way. We will then discuss some of the wider implications on policy and understanding problems going forward.

To complete the day Dougal Mather talks measures, "how do we evaluate the action we have taken?" In this segment we connect the dots of Measurement to reveal how a comprehensive suite of Measures sustainably grips organisational performance, while the traditional paradigm reinforces the illusion of control. The content includes critical information for the creation of a true Learning Organisation that is designed to be immediately helpful.



In Action

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**Cancellation**

If you need to cancel your reservation we must have your cancellation in writing not less than 28 days before the workshop. We will give you a complete refund less a £15 administration fee. We regret that cancellations received after that date cannot be refunded; however we would welcome a substitution.

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